

**GOVERNMENT OF ANDHRA PRADESH  
ROADS & BUILDINGS DEPARTMENT**

**From**

**Sri M. Subba Rao, B.Tech.,**  
Engineer-in-Chief (R&B) SH &  
Managing Director, APRDC  
5<sup>th</sup> Floor, R&B HOD Office,  
State House, M.G. Road,  
VIJAYAWADA – 522 010  
Krishna – District  
Andhra Pradesh

**To:**

1. M/s Aarvee Associates Architects Engineers  
& Consultants Pvt. Ltd.  
8-2-5, Ravula Residency,  
Srinagar Colony, Hyderabad – 500 082.  
Andhra Pradesh, India.
2. M/s Intercontinental Consultants &  
Technocrats Pvt. Ltd.  
A-8 & A-9, Green Park Main,  
New Delhi - 110 016,
3. M/s Technogem Consultants Pvt. Ltd  
101-A/B, Devmilan Building,  
Opp.Raheja Gardens  
L.B.S. Marg, Thane (W),  
Maharashtra, India, Pin - 400 604.

**Letter No. 147861/ GM/DCE-I/DEE-4/AEE-24/ IE(Rajahmundry)/2008 Dt. 15.5.2018**

**Sir,**

**Sub:** (R&B) Dept - APRDC – RFP for “Independent Engineer services for Operation and Maintenance of Major Bridge across river Godavari, starting at Km 81/349 of Eluru-Gundugolanu-Kovvur road on Kovvur side and joining NH-5 at km 903/337 on Rajahmundry side under BOT scheme”- Replies to Pre-Proposal Queries - Communicated – Reg.

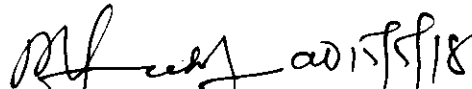
**Ref:** (1) EOI. No 32/CE-NABARD,RDF&PPP/2017-18,Dt.17.07.2017.

(2) Letter No. 147861/ GM/DCE-I/DEE-4/AEE-24/ IE(Rajahmundry)/2008  
Dt. 13.4.2018

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The Consultants are communicated the Replies to Pre-Proposal Queries for the subject RFP are communicated herewith. The last date for receipt of Proposals is extended upto **4.6.2018**

**Yours sincerely,**

  
Engineer –in-Chief (R&B) SHs &  
Managing Director, APRDC

**REPLIES TO PRE-PROPOSAL QUERIES**


**NAME OF CONSULTENCY SERVICES : Independent Engineer services for Operation and Maintenance of Major Bridge across river Godavari, starting at Km 81/349 of Eluru-Gundugolanu-Kovvur road on Kovvur side and joining NH-5 at km 903/337 on Rajahmundry side under BOT scheme**

S. No.	Page No	Clause No.	Description of RFP	Query/Suggestion	Reply to Query/ T/o Remarks
1	50	<b>Enclosure B:</b> Minimum qualification of key personnel/Team leader cum senior bridge engineer	This position requires a Senior Bridge Engineer who shall be a graduate in Civil Engineering with a post graduation in structures.	We request you to consider it as, This position requires a senior Bridge Engineer who shall be a graduate in civil Engineering .post Graduation in structures is desirable.	No Change
2	50	<b>Enclosure B:</b> Minimum qualification of key personnel/Team leader cum senior bridge engineer	He should have a minimum 20 years of experience of Bridge and highway engineering including 5 years of experience in similar capacity as Team Leader in the Bridge projects.	We request you to consider it as , He should have a minimum 20 years of experience of Bridge and highway engineering including 5 years of experience in similar capacity as Team Leader/Resident Engineer/Bridge/Structural Engineer in the Bridge projects.	No Change
3	50	<b>Enclosure B:</b> Minimum qualification of key personnel Highway Maintenance Engineer	Shall be a graduate in Civil Engineering with a post graduation in highway engineering / Pavement design is desirable.	We request you to consider it as , Shall be a graduate in Civil Engineering with a post graduation in highway engineering / pavement design/ Geo Technical Engineering is desirable	No Change
4	17	<b>Data Sheet</b> The Technical proposal should score at least 75 points to be considered responsive for short listing financial evaluation.		We request you to provide the detailed evaluation criteria for both firm and key personnel.	No Change
5	5	<b>Section 2:</b> Letter of invitation to Eligible consultants Introduction	1.7 Those Consultants who were engaged by the Client for the above projects as Design Consultants for preparation of Detail Project Reports/ Feasibility Report either as a sole firm or in JV or in association with other firms shall not be permitted to submit proposal for providing the consultancy services as Independent Consultant for the same project either individually or in JV with other firms	We, Aarvee Associates Architects Engineers & Consultants Pvt Ltd., were engaged by the client for the above project as consultant for preparation of detailed project report in the year 2005 and the assignment was completed way back in the year 2006. Generally in NHAI projects, this restriction shall not apply after a period of 5(five) years from the completion of Firm's DPR consultancy assignment for the project. As per this, we feel that we are not precluded from bidding for this project. We, however, request you to kindly clarify whether, we can bid for this project or not.	M/s Aarvee Associates Architects Engineers & Consultants Pvt. Ltd., are eligible to bid for the services.

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6	43	Section-6, Terms of Reference,	Review of Drawings and Documents Construction Works	This is an O&M Project whereas TOR provides the functions of IE for review of detailed design, Inspection of construction work under paragraph 4 & 5 of TOR. This may kindly be clarified.	The IE has to review the designs and inspect the works if any taken up during O&M, such as periodic maintenance , additional works if any etc..
7	12	Section-2, Terms of Reference	Provisional completion and final completion certificate	Is the concessionaire has been issued the provisional completion and final completion certificate or I.E of O&M project to issue the same after award of services. Please confirm.	Concessionaire has been issued Provisional Completion Certificate.
8	50	Section-6, Enclosure B, Minimum Qualification of key personnel,	<b>Team Leader cum Senior Bridge Engineer</b> This position requires a Senior Bridge Engineer who shall be a graduate in Civil Engineering with a post graduation in structures.	Various experts are available with Degree in Civil Engineering and having rich and extensive experience of similar projects but might not possess Post Graduation in Structural Engineering. Hence, the Client is requested to amend the requirement as Graduation in Civil Engineering and preferably Post Graduation in Structural Engineering / other Civil Engineering branches. This may please be accepted and amended.	No Change
9	50	Section-6, Enclosure B, Minimum Qualification of key personnel,	<b>Team Leader cum Senior Bridge Engineer</b> He should have a minimum 20 years of experience of Bridge and highway engineering including 5 years of experience in similar capacity as Team Leader in the Bridge projects.	As number of experts are available with vast relevant experience in carrying out similar assignments but might have worked as Senior Bridge Design Engineer instead of Team Leader. Hence the Consultant requests the Client to consider Senior Bridge Design Engineer in similar capacity with the existing requirement. This may please be confirmed.	No Change
10	50	Section-6, Enclosure B, Minimum Qualification of key personnel.	<b>Team Leader Cum Senior Bridge Engineer</b> He should have worked as a Team Leader in at least two Project preparations (DPR) and two Construction supervision works of major bridge / highway Project of four laning/ six-laning/ expressway costing more than Rs. 200 crores or of at least 50 km length.	The Consultant understand that this project is for operation and maintenance of major bridge only and not for any highway related work. Hence the Consultant request the Client to kindly relax this condition as: He should have worked as a Team Leader / Senior Bridge Design Engineer in at least two Design and two Construction supervision works of major bridges or highway Project of four laning/ six-laning/ expressway costing more than Rs. 200 crores or of at least 50 km length. This may please be confirmed.	No Change

S. No.	Page No	Clause No.	Description of RFP	Query/Suggestion	Reply to Query/ T/o Remarks
11	50	Section-6, TOR, Enclosure B, Minimum Qualification of key personnel	Highway Maintenance Engineer A graduate in Civil Engineering with a post graduation in highway engineering / pavement design is desirable.	As number of experts are available with Post Graduation in other Civil Engineering related discipline and having vast relevant experience in carrying out similar assignments, therefore, the Client is requested to amend the requirement as: "A graduate in Civil Engineering and preferably Post graduate qualifications in Highway Engineering / other Civil Engineering related fields is an added advantage". This may please be confirmed.	No Change
12	51	Section-6, TOR, Enclosure B, Minimum Qualification of key personnel,	Traffic and Transportation Expert The position requires minimum a graduate in Civil Engineering preferably with higher qualification in traffic engineering.	The Consultants request the Client to consider Post Graduation in Transport Planning also with the existing requirement. This may please be confirmed.	No Change
13	51	Section-6, TOR, Enclosure B, Minimum Qualification of key personnel,	Road Safety Expert A graduate in Civil Engineering preferably Post Graduation in Traffic/ Transportation/Safety Engineering.	The Consultant requests the Client to consider Post Graduation in Transport Planning with the existing requirement. This may please be considered and confirmed.	No Change
14	17	Data Sheet Sub criteria for qualification of key Personnel (i.e. Professional staff).	Experience in Region and language 5%	The Consultants request the Client to elaborate Experience in Region and language which will be considered while evaluating the CVs. This may please be considered and confirmed.	Region represents India and language shall be Telugu/Hindi.
15	26	Sector-4, Appendix B-5,	APPENDIX B-5 : Format of Curriculum Vitae (CV) For Proposed Professional Staff	The Consultants would like to submit that in CV format for Certification by the Candidate, space has not been provided for Signature of Key Personnel. Kindly confirm Signature of Key Personnel is required under this certification. This may please be confirmed.	Signature of Key personnel as well as signature of authorised representative of the firm are required.
16	36	Section-5, Appendix C-3, Financial Format	Sr. No. VII Office Furniture and Equipment (Rental) Sub-Sr.No.8 of Office Equipment Diesel Generator 95KVA with running cost	The Consultants with their past experience suggest that this Generator of 95 KVA is of very high capacity and a Diesel Generator of 20 KVA with running cost is more appropriate for the project and as such there is no requirement of such high capacity Diesel Generators. Hence, the capacity of Diesel Generators may kindly be modified to 20 KVA.	No Change

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17	33	Section-7, Clause No. 6.2(a) of SCC,	Price Adjustment It is stated that, Payments for remuneration made in foreign and/or local currency shall be increased for the remuneration part only @ 8% after every 18 months.	As per guidelines issued by Ministry of Road Transport & Highways, Government of India vide their letter no. RW-NH-35071/2/2013-S&R(B) dated 25th February 2014, it has been communicated that escalation @5% per year (after every 12 months starting from 13th month) will, henceforth, be extended to cover all items of the Contract i.e. remuneration, all miscellaneous items and expenses etc. and NOT only remuneration. This should be made applicable in this RFP also.	No Change
18	70	Section-7, Clause No. 4.5 (c) of GCC,	Replacement of Key Personnel As per clause 4.5 (c) of GCC, (i) the Consultants shall bear all additional travel and other costs arising out of or incidental to any removal and/or replacement, and (ii) the remuneration to be paid to any of the Key Personnel provided as a replacement shall be 95% of the remuneration which would have been payable to the Key Personnel replaced. However, for the reason other than death/extreme medical ground. (iii) for total replacement upto 33% of key personnel, remuneration shall be reduced by 5% (iv) for total replacement upto between 33% to 50%, remuneration shall be reduced by 10% and (v) for % remuneration shall be reduced by 15% and debarment proceedings be initiated in case the replacement exceeds 66%.	In this regard, Consultants would like to mention that in most of the projects funded by Multilateral agencies such as ADB, World Bank, etc. there is no reduction in the remuneration rates for replacement of Key Personnel. The Consultants shall have to provide a suitable replacement, a person of equivalent or better qualification and experience at the same rate of remuneration. Since a large number of Consulting assignments are in progress and are being proposed by different Clients in the country, individuals are tempted to resign and accept new assignment with better prospects. This is beyond the control of the consulting firm & thus any reduction in remuneration rates for replacement of staff in such cases is unfair. Instead, the Client may consider debarment of the concerned nominated member of the team for certain period, who has given the consent and does not complete his input on the assignment. Hence, it is requested that these paras may please be deleted and Consultant be allowed to propose alternate equivalent or better candidate in case a replacement is required at the same rate of remuneration. Also, we would like to bring to your kind notice that there is a Clause no. 6.13.9 pertaining to Staff Substitution in NHAI Works Manual (MoRT&H) stating that in exceptional situations, where the replacement with equivalent or better qualification is not available, replacement with lower qualification than the originally approved may be accepted with reduction in remuneration proportionally in comparison to the marks of the original personnel. It is requested that this practice may also be allowed in exceptional case on this project also.	No change
19	80	Section-7, Clause No. 6.4(a) (3) of SCC,	Interest Bearing Advance Payment As per Clause no. 6.4(a) (3) of GCC and SCC. The Client shall cause to be paid to the Consultant an interest bearing advance payment @ 10%.	In this regard, the Client may kindly consider to provide advance payment without interest, as Consultant need funds to mobilize their staff and maintain Cash Flow.	No Change
20	15	Additional Point, Section-2, Data Sheet,	Extension of Date 4.6 The time and date of submission: 15.30 hrs. on 23.05.2018	It is requested that the date of submission of the proposal may please be extended and a period of at least 3 weeks may please be granted for the preparation of the proposal from the date of issue of clarifications so that our Experts can prepare a comprehensive proposal addressing all the issues of the RFP document / TOR.	Last date is extended upto 04.06.2018.

  
 Engineer - in-Chief (R&B) SH &  
 Managing Director, APRDC